



**MARKET OVERVIEW:** Law firms come in all sizes, but Lanier understands that the needs of law offices are fairly consistent across the board. Your office needs a device that can get the most complex jobs finished quickly. Your clients value their time and demand quick turnaround on their documents. Evidentiary materials come in all shapes, sizes, and colors. Depositions, contracts, wills, research and litigation documents can be lengthy with multiple copies needed for all parties. If your firm specializes in accidents, divorce, bankruptcy, or DUI law, you know how competitive the fight for new clients can be. So does Lanier. The Lanier LD528C/LD533C & LD540C/LD550C with Lanier's Print Director and/or GlobalScan solutions can handle all of your case work with just the right capabilities and at the right price no matter how large or small your office may be.

## LEGAL

HOW THE LANIER LD528C/LD533C & LD540C/LD550C CAN HELP:

### Print Advantages

- With the Locked Print feature, your users are required to enter a password to release a print job from memory, maintaining confidentiality with documents like divorce proceedings or merger and acquisition contracts.
- Having access to affordable and productive color printing on-site preserves client confidentiality and eliminates the need and expense associated with copy shops for copying evidence, crime scene photos, handouts for the jury or contracts containing images.
- The LD528C/LD533C & LD540C/LD550C MFPs offer printing via the network, either wired or wirelessly, with access to all printer functionality so even demanding jobs like client reports or discovery documents can be finished in one step without being tied down to a desk or an office.

### Scan & Send/Fax Advantages

- The high capacity ARDF on the LD540C/LD550C holds 100 one- or two-sided pages — enough capacity for even the largest contracts — and scans originals to E-mail destinations and/or shared folders, eliminating wasted file space.
- Scan-to-FTP supports file sharing between users of different operating systems allowing your lawyers and clients to share large documents such as case law research, regardless of platform.
- By forwarding inbound faxes to E-mail, your partners can receive contract revisions or discovery documents anywhere, without being tied to their office.

### Copy Advantages

- With the optional 4,400 sheet paper capacity, the LD528C/LD533C & LD540C/LD550C can handle even the largest copying jobs without significantly impacting your administrative staff's time.
- Watermarking and date stamping modes can be used to place text such as "Draft" or "Confidential" on documents.
- Your administrative staff can copy 8.5" x 14" pages such as contracts and wills and have them ready for immediate distribution or filing with corner stapling or 2-hole punching across the top margin.

### System Security Advantages

- WPA/WPA2 Support allows wireless users to access the network and print wirelessly in a secure environment, from a conference room for example, so multiple lawyers can work anywhere within the confines of the office.
- Lanier's cost management tools allow your firm to charge copying costs to the appropriate clients and recapture lost revenue.
- With the optional Copy Data Security Unit, any confidential files printed using the RPCS driver can be embedded with a special message that makes it difficult to copy these documents.

### Software Solution Advantages

- Capture and allocate client-related print, copy, scan and fax expenses to increase billing speed and accuracy, automatically exchanging client matter and expense information with leading accounting solutions via implementing Lanier's Print Director—a comprehensive tracking and cost recovery solution.
- Print Director offers extensive cost recovery and print management capabilities that help streamline existing workflows, augment customer service, reduce inefficient manual processes, enhance ROI for business-critical applications and ultimately improve the bottom line.
- Lanier's GlobalScan ensures data security and control over information with network authentication, including support for Kerberos, an advanced protocol that certifies the identity of both the sender and the recipient. In addition, users can increase data security with password-protected PDFs by entering a password before scanning, so PDFs that reach unintended recipients are unreadable.

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